

## **Little Hearts Matter**

# **Abbreviated Financial Statements**

For the Year Ended 31 December 2019

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## **Treasurer's Report**

#### Introduction

This set of abbreviated accounts for the financial year has been extracted from the full set of accounts Matter (LHM) office or website. The full accounts are still subject to an independent examination.

#### **Financial Review**

The Statement of Financial Activities (SOFA) shows a slight inflow of funds in 2019 (£74,211) and is split between both general and restricted funds. This net income reflects the fundraising strategy to focus on a wider pool of income to decrease the risk of a reduction in incoming resources together with funds which have been received in 2019 to be spent on projects in 2020.

The gross income of nearly half a million pounds is at a record level for the charity. The income increased by almost £133,000 or 40% year on year with the upside seen in all main income areas of donations, fundraising and corporate/grant income. Of this increase, £73,000 is restricted income where grants are received from trusts and companies, or people raise money to be used for a specific area of the charity's work.

Many of the charity's Corporate relationships have started with an introduction from the membership and as the membership grows this should enable more income streams to be generated as the service offering of the charity expands.

The membership and friends of Little Hearts Matter have also worked very hard with fundraising and this extra effort resulted in an extra £55,000 being received compared to 2018.

The costs for the year have increased by £34,000 or 9% when compared to the previous year. The increase is in a variety of areas including a new grant funded member of staff to focus on social media, public awareness (including the roll out of the spoon theory/energy project) and the extra cost for the special open day to celebrate the 25<sup>th</sup> Anniversary of the charity.

The Balance Sheet shows the financial position of the Charity as at 31 December 2019 and this remains strong with over £230,000 of net assets which is predominantly represented in cash. Despite this strong financial position and the net surplus of the year, the charity will continue to build on this position to ensure that both existing and new services can be offered to the expanding membership.

The Board of Trustees monitor the cash position closely to ensure that there are enough unrestricted funds to meet day-to-day demands. At 31 December 2019, the unrestricted cash position represents nearly five months of funding compared to the budget set for 2020 which is within the target range set by the Trustees of three to six months.

# Statement of Financial Activities For the year ended 31 December 2019

	Year ended 31 December 2019 £		Year ended 31 December 2018 £	
Incoming resources				
Donations	103,760	22.2%	75,410	22.5%
Fundraising	151,203	32.4%	95,529	28.5%
Corporate/grant funders	188,302	40.3%	139,768	41.8%
Tax refunds	21,622	4.6%	20,910	6.3%
Other	2,407	0.5%	2,865	0.9%
Total income	467,294	100.0%	334,482	100.0%
Resources expended				
Cost of Generating Funds	16,476	4.2%	17,416	4.8%
Charitable activities:				
Staff costs	208,024	52.9%	195,325	54.4%
Rent and service charges	47,093	12.0%	41,873	11.7%
Open day	24,969	6.4%	21,208	5.9%
Printing/photocopying	10,352	2.6%	9,532	2.7%
IT support & Licences	8,211	2.1%	9,916	2.8%
Public awareness	6,767	1.7%	_	0.0%
Activity weekends	6,181	1.6%	6,738	1.9%
Newsletter	5,373	1.4%	3,987	1.1%
Travel and hotels	5,303	1.3%	5,163	1.4%
Depreciation	5,268	1.3%	4,806	1.3%
Database	5,074	1.3%	11,986	3.3%
Training	4,517	1.1%	1,378	0.4%
Postage	3,552	0.9%	2,844	0.8%
Telephone	3,543	0.9%	3,750	1.0%
Bereavement events	3,370	0.9%	1,949	0.5%
Subscriptions	3,222	0.8%	2,084	0.6%
Recruitment/agency staff	2,768	0.7%	648	0.2%
Gifts	2,554	0.6%	2,273	0.6%
Insurance	1,906	0.5%	1,847	0.5%
Meetings	1,517	0.4%	1,229	0.3%
Pensions administration	1,123	0.3%	1,123	0.3%
Other costs	6,635	1.7%	3,322	0.9%
Governance costs	9,275	2.4%	8,960	2.5%
	393,073	100.0%	359,357	100.0%
Net income/(expenditure)	74,221		(24,875)	
Opening fund balance	157,323		182,198	
Closing fund balance	231,544		157,323	

# Balance Sheet As at 31 December 2019

	31 December 2019	31 December 2018	
	££	££	
Tangible fixed assets	6,153	7,387	
Current assets:			
Debtors	10,125	9,913	
Cash	227,072	150,896	
	237,197	160,809	
Creditors:			
Amounts due within 1 year	(11,816)	(10,873)_	
Net current assets	225,381	149,936	
Net Assets	231,534	157,323	
Analysed as:			
General funds	149,768	123,575	
Restricted funds	81,766	33,748	
	231,534	157,323	