



Little Hearts Matter
Half a heart, not half a life

Little Hearts Matter

Abbreviated Financial Statements

For the Year Ended 31 December 2017

A company limited by guarantee, registered in England and Wales, number 06442071,
registered office 75 Harborne Road, 4th Floor, Edgbaston, Birmingham, West Midlands, B15 3BU,
registered charity number 1123290.

Abbreviated Financial Statements

For the Year Ended 31 December 2017

Treasurer's Report

Introduction

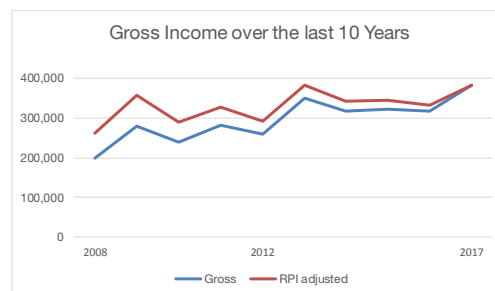
This set of abbreviated accounts for the financial year has been extracted from the full set of accounts which has been subject to an independent examination. Queries with regards to the document can be addressed to the Treasurer through the Little Hearts Matter (LHM) office or website. A copy of the full set of accounts, including the Independent Examiner's Report, can be provided upon request to the LHM office.

Financial Review

The Statement of Financial Activities (SOFA) shows a significant in flow of funds in 2017 (£33,626) and is split between both general and restricted funds. This outcome has arisen due to exceptional levels of income during the year combined with the prudence of the Charity to spend money where it will add the most value in support of the membership.

The gross income for LHM increased by 20% year on year and this has been reflected across all areas. Direct income from the membership increased significantly both as an absolute value (£60,000), but also as a proportion of the total income (66.1% in 2017 versus 60.6% in the previous year). LHM has always been an organisation close to its membership, and friends, and this level of donation and fundraising reflects the appreciation of the services provided.

The chart to the right shows the income growth over the last ten years on both an absolute cash (gross) basis in blue and then also on an alternative basis where the effect of inflation has been taken into account (the red line). On the gross basis the income has increased by 91% over the ten years and taking into inflation into account, the growth has been 47%.



The costs for the year have increased by just 2% when compared to the previous year. This was mainly driven by the introduction of the new Workplace Pension arrangements which incurred set up fees and contributions of nearly £3,600. Other costs incurred have then varied as LHM tries to focus the services as required by the membership.

The Balance Sheet shows the financial position of the Charity as at 31 December 2017 and this remains strong with over £180,000 of net assets which is predominantly represented in cash. The increase in restricted funds is due to funds received for the new membership database and these will be spent over the next three years.

The Board of Trustees monitor the cash position closely to ensure that there are enough unrestricted funds to meet day-to-day demands. At 31 December 2017, the unrestricted cash position represents six months of funding compared to the budget set for 2018 which is at the upper end of the target range set by the Trustees of three to six months.

Statement of Financial Activities
For the year ended 31 December 2017

| | Year ended 31 December 2017 | | Year ended 31 December 2016 | |
|---------------------------------|--------------------------------|--------|--------------------------------|--------|
| | £ | | £ | |
| Incoming resources | | | | |
| Donations | 98,795 | 25.7% | 77,257 | 24.2% |
| Fundraising | 154,878 | 40.3% | 115,785 | 36.3% |
| Corporate/grant funders | 113,359 | 29.5% | 107,685 | 33.8% |
| Tax refunds | 15,188 | 4.0% | 12,420 | 3.9% |
| Other | 1,690 | 0.4% | 5,640 | 1.8% |
| Total income | 383,910 | 100.0% | 318,787 | 100.0% |
| Resources expended | | | | |
| Cost of Generating Funds | 18,222 | 5.2% | 20,024 | 5.8% |
| Charitable activities: | | | | |
| Staff costs | 185,299 | 52.9% | 182,405 | 52.9% |
| Rent and service charges | 40,093 | 11.4% | 41,966 | 12.2% |
| Open day | 20,947 | 6.0% | 21,216 | 6.1% |
| Travel and hotels | 9,421 | 2.7% | 9,291 | 2.7% |
| Printing/photocopying | 8,833 | 2.5% | 10,422 | 3.0% |
| IT support | 7,709 | 2.2% | 6,354 | 1.8% |
| Newsletter | 5,918 | 1.7% | 9,867 | 2.9% |
| Recruitment/agency staff | 4,605 | 1.3% | 2,079 | 0.6% |
| Activity weekends | 4,368 | 1.2% | 4,324 | 1.3% |
| Depreciation | 3,851 | 1.1% | 3,876 | 1.1% |
| Postage | 3,478 | 1.0% | 3,117 | 0.9% |
| Telephone | 3,238 | 0.9% | 2,852 | 0.8% |
| Public awareness campaigns | 2,712 | 0.8% | 3,078 | 0.9% |
| Training | 2,643 | 0.8% | 1,288 | 0.4% |
| Pension administration | 2,515 | 0.7% | - | 0.0% |
| Gifts | 2,506 | 0.7% | 1,736 | 0.5% |
| Bereavement events | 2,444 | 0.7% | - | 0.0% |
| Other | 12,269 | 3.5% | 11,580 | 3.4% |
| Governance costs | 9,213 | 2.6% | 9,629 | 2.8% |
| | 350,284 | 100.0% | 345,104 | 100.0% |
| Net income/(expenditure) | 33,626 | | (26,317) | |
| Opening fund balance | 148,572 | | 174,889 | |
| Closing fund balance | 182,198 | | 148,572 | |

Balance Sheet

As at 31 December 2017

| | 31 December 2017 | | 31 December 2016 | |
|------------------------------|------------------|-----------------|------------------|----------------|
| | £ | £ | £ | £ |
| Tangible fixed assets | | 9,260 | | 11,762 |
| Current assets: | | | | |
| Debtors | | 6,834 | | 7,968 |
| Cash | | <u>176,729</u> | | <u>136,863</u> |
| | | 183,563 | | 144,831 |
| Creditors: | | | | |
| Amounts due within 1 year | | <u>(10,625)</u> | | <u>(8,021)</u> |
| Net current assets | | 172,938 | | 136,810 |
| Net Assets | | 182,198 | | 148,572 |

Analysed as:

| | | | | |
|------------------|--|----------------|--|----------------|
| General funds | | 140,447 | | 128,529 |
| Restricted funds | | 41,751 | | 20,043 |
| | | 182,198 | | 148,572 |